

# **AppLink**

The convenient way to drive more leads from your website for international health insurance.



## What is AppLink?

AppLink is the convenient way to drive more leads from your website for international health insurance. You get a personalised URL which links directly to our co-branded online quote portal. Just place the link on your website, email or marketing call to action to drive customers to get a quote online, and you will receive full commission on every sale.

Click the image below to view a short video explaining AppLink.



## How can I use AppLink?

When you register with Cigna Healthcare, you receive your personalised AppLink URL in your welcome email. You can place your AppLink URL in emails, or on your website. Choose to display a URL link, a 'Get a Quote' button, or display the the AppLink page as an IFrame.

We can also supply you with a customized banner, leaderboard (see example below), MPU or skyscraper to place on your website.

## Can I view my AppLink leads?

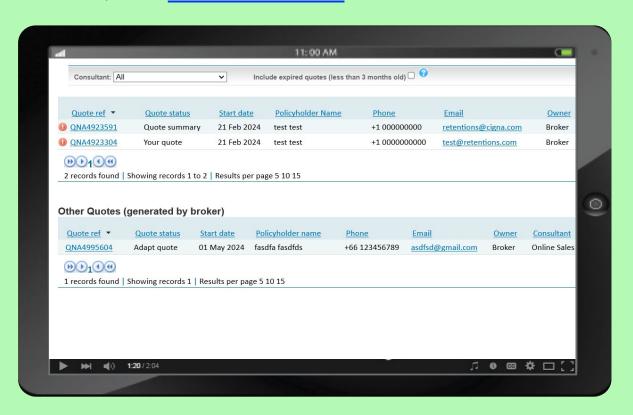
#### **Daily Lead Email**

A daily automated email is sent to you at I2 midnight GMT, summarizing all AppLink leads attributed to your brokerage from the previous 24 hour period. Here, you will see a summary of all leads, including the Quote reference, lead date and start date. To view more details about the leads, log in to the Broker Portal.

#### **Broker Portal**

You can view your AppLink leads in the broker portal; <a href="www.cignaglobal.com/brokers">www.cignaglobal.com/brokers</a>. Just log in, and click on 'All Quotes'. From this view, you can see all your AppLink Quotes (generated by customer), as well as Other Quotes (generated by broker). Note that you can access all contact information from this view, including policyholder name, phone number and email address (see example below).

For more information, see the **Broker Portal Factsheet**.





### What commission will I get?

When a visitor to your website clicks on your AppLink URL, obtains a quote and goes on to buy a policy; you will receive commission. You will get the same level of commission on AppLink policies as you do for standard high-engagement sales.

## Managing leads for conversion

You can call out on your AppLink leads using the customer contact information in the Broker Portal. Alternatively, just let us know if you would like us to call these leads on your behalf. You will still receive the full level of commission on these sales.



For Help, Contact The Cigna Global Broker Support Team on:

The Americas: 877.539.6296 Europe: +44(0)1475 788682 Asia Pacific: 65 6391 9787

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